

We can develop a healthcare IT solution for you that includes complete software licensing procurement and management.

“Software is one of the largest product categories at HealthDynamix. We have the expertise to help you navigate the complexities of dealing with multiple software products and license agreements.”

Discover the Benefits of Partnering with HealthDynamix

HealthDynamix understands that healthcare professionals need more than just products—they need complete solutions that address their organization’s specific complexities. Our client satisfaction is driven by 26 years of experience and a proven ability to address selection, implementation and technology adoption issues in healthcare. HealthDynamix’s volume enables us to accomplish these objectives without a premium.

Software Solutions Tailored to Your Needs

Software is one of the largest product categories at HealthDynamix, representing a significant part of our revenue. We have the expertise to help you navigate the complexities of dealing with multiple software products and license agreements. Our pre-sales and post-sales support teams have the required technical certifications and experience to readily assist you in recommendations, deployments and migrations to new versions.

HealthDynamix offers a range of products, services and additional resources that will result in value-added benefits for your organization. We work closely with over 800 software vendors and manage over 200 different licensing programs. But we have no particular vendor partialities, so we always advocate the best solution for you.

When you request a quote for a product, we provide pricing for all licensing options and recommend the most cost-effective solution for your organization. HealthDynamix will always advise you when it makes sense to increase an order quantity in order to qualify for the advantages that volume licensing brings.

The HealthDynamix Advantage:

- Complete software and hardware solutions package
- A dedicated team of software licensing specialists with years of experience working with major software licensing programs
- Expert pre-sales assistance and ongoing software management support
- Program details and pricing available for our volume licensing vendors
- Volume licensing compliance that reduces your exposure to liability
- Cost-effective solutions that match your requirements, including up-to-date volume and contractual licensing options
- Long-standing relationships with software manufacturers results in dedicated cooperation with HealthDynamix and increased responsiveness to our customers
- Technical expertise and quality control

Together, all of these benefits add up to significant savings in both time and money for your organization. And when you choose HealthDynamix as your partner, you’ll also have full access to our hardware expertise in networking, storage, security and more.

Microsoft & HealthDynamix: Collaborating for Success

HealthDynamix maintains an exceptional partnership with Microsoft, and our software licensing specialists have a thorough understanding of their licensing programs.

Our Select and Enterprise Agreement support teams will maintain contact with you on a monthly basis throughout the life of your agreement to assist you with Select Annual Reviews and EA True-ups. You are alerted when you fall short of the minimum purchase requirements and are kept apprised of impending renewal dates, Microsoft promotions, product releases and Software Assurance enhancements.



Microsoft Software Assurance



From Tablet PCs to servers, HealthDynamix has the Microsoft software that businesses and organizations depend on for success.

“Our software licensing specialists understand the complexities of the various Microsoft licensing programs. Our Select and Enterprise Agreement support teams maintain contact with you on a monthly basis throughout the life of your agreement.”



This program includes important features that can help your organization save time and money while increasing its productivity. Many of the features of Software Assurance are applicable to purchases for both desktop and server software, while some features are only applicable to desktop software or server software purchases.

Microsoft Software Assurance ensures success by delivering benefits throughout the software lifecycle, from planning and deployment, through use and maintenance, and on to transitioning to new versions or solutions:

► Plan

New Version Rights

Deploy at your own pace and protect your investment while providing access to the most advanced software available. Reduce the costs associated with acquiring new version releases and utilize the latest technologies.

Spread Payments

Take advantage of greater flexibility in managing expenditures with optional annual payments. Reduce your initial costs and forecast annual software budget requirements up to three years in advance.

► Deploy

Information Solution Services

One-day and two-day planning workshops, delivered by Microsoft partners, help you get the most out of your productivity investment with this direct approach for increasing the impact of individuals, teams and organizations.

Windows Preinstallation Environment

A version of Microsoft Windows XP Professional that replaces MS-DOS and can run Windows setup, scripts and imaging applications.

► Use

Windows 7

Includes Windows BitLocker Drive Encryption which enhances the protection of sensitive data and supports advanced application compatibility scenarios with Virtual PC Express



and the Subsystem for UNIX-based Applications (SUA). Also includes all Windows user interface languages for integration into a single worldwide system image, for no additional cost. Available exclusively to SA customers.

Training Vouchers

Vouchers, delivered by Microsoft Certified Partners for Learning Solutions, on select courses that are instructor-led, online or self-paced courses.

eLearning

Individual or on-demand Microsoft software courses delivered in an online or offline format. Includes simulations, hands-on exercises and learning assessments.

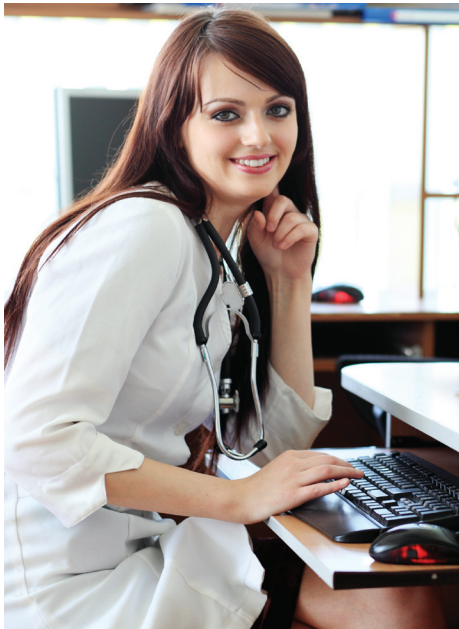
Home Use Program

Increases employee productivity by allowing employees to get a licensed copy of Microsoft Office programs for use on their home computer.

Keep Updated and Informed

We want to make sure that you understand and take full advantage of all the benefits of Microsoft's Software Assurance Program. So we send you a monthly newsletter outlining the latest news from Microsoft and we conduct monthly Webinars to explain some of the new programs and promotions in more detail. And we work proactively with your employees to make the registration and tracking process for Software Assurance as seamless as possible.

Microsoft Software Assurance Benefits *Continued...*



We can show you how to optimize your Microsoft software procurement, management, deployment and training.

Employee Purchase Program

Gives employees significant discounts on the retail pricing of Microsoft's most popular productivity and consumer products.

Enterprise Source Licensing Program

Access Microsoft Windows source code for internal development and support. Make adjustments and improvements, implement improved debugging, and protect against viruses and other computer hazards.

► Maintain

24x7 Problem Resolution Support

24x7 phone support for all products in addition to unlimited business-hour Web support for Standard and Enterprise edition servers.

Corporate Error Reporting

Enables IT administrators to manage error reports and error messages created by clients included in Microsoft Windows and other Microsoft programs. Provides the end user with a Microsoft or custom solution to the problem.

"Cold" Backups for Disaster Recovery

Stay prepared with complimentary cold backup server licenses for disaster recovery.

TechNet Plus Managed Newsgroup

Tap into TechNet Online Concierge Chat and post messages in managed newsgroups.

TechNet Direct

IT professionals can access beta release candidate software and evaluation copies of the latest applications.

► Transition

Windows Fundamentals for Legacy PCs

This Windows-based solution for customers with legacy PCs offers the same security and manageability as Windows XP SP2 and a smooth migration path to the latest hardware and operating system.

Extended Hotfix Support

Enter into Extended Hotfix Support Agreements (EHSA) as Hotfix issues arise.

Annual fees and required sign-up periods are included in the Software Assurance agreement. A Premier or Essential Support agreement is a prerequisite.

Activation Plan

Once you select HealthDynamix as your Software Licensing Partner for Microsoft Select or Enterprise Agreements, we'll meet with you in person, via Web conference or over the phone so you can realize all of the conveniences that Microsoft volume licensing offers. As your trusted software licensing associate, HealthDynamix will:

- Review the Microsoft's VLSC Web site so you can easily access critical information
- Assist you with Software Assurance benefit activation
- Provide detailed training on SLAM, our Software License Asset Management (SLAM) tool, to show you how to set up reports and get a snapshot of your inventory
- Discuss additional concerns or issues
- Schedule ongoing review meetings

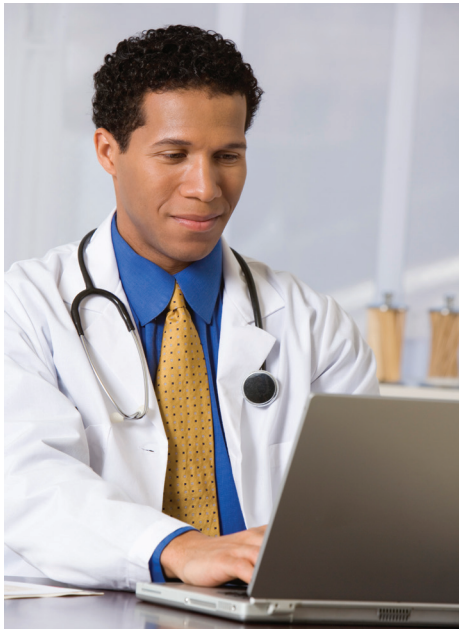
Take Advantage of Microsoft Volume Licensing

HealthDynamix can show you how to activate your Software Assurance benefits:

- View a list of benefits for which your organization is eligible
- See your benefit status and available quantities, activate new benefits and manage all of your current benefits
- Get summary information about the benefits you've claimed or used

Additional Software and Licensing

Adobe	Cisco	VMware
IBM	Citrix	Symantec
McAfee	CA	Red Hat
Novell	Altiris	Trend Micro
Business Objects	AutoDesk	



Take control of your software planning and management with help from your dedicated Account Executive.

“HealthDynamix can help you implement one of several inventory packages that range from simply counting licenses to comprehensive reporting on hardware and software usage.”

Software Asset Management and Planning

Deploying and maintaining computer systems in large facilities or across the country can be a daunting task that’s made even more difficult without an accurate inventory of software and hardware. You must ensure that your workforce has the tools they need and that you are in compliance with your software licenses without overspending on seats you don’t need. And that’s where HealthDynamix’s Software Asset Management and Planning make all the difference to your bottom line.

The Critical Importance of Compliance

An accurate assessment of your current license usage is critical for organizations of every size. As they grow, so can the fines for failing to keep in compliance with a given software vendor’s regulations. And for larger entities, the Federal standards mandated by the Sarbanes-Oxley Act of 2002 can lead to even greater penalties.

HealthDynamix can help you implement one of several inventory packages that range from simply counting licenses to comprehensive reporting on hardware and software usage. Using powerful solutions from Microsoft and Centennial, we’ll show you how to set up automated systems that are accurate and timely so you can get a precise overview of your current deployments and gather solid data for future planning.

Microsoft Software Inventory

- Inventory Microsoft products only
- Remote inventory software installation and operation
- Data compilation

Software Inventory

- Inventory of all software
- Remote inventory software installation and operation
- Data compilation

Hardware & Software Inventory

- Remote inventory software installation and operation
- Data compilation
- Inventory of all hardware and software

Hardware & Software Inventory and Utilization

- Inventory of all hardware and software
- Asset accounting customized to individual environments
- Utilization analysis based on environment
- Recommendations for server consolidation and virtualization

Licensing Reconciliation Optional Add-On

- Reconcile current licensed products with installed software
- Enter qualifying software inventory into vendor licensing analysis tools
- Identify qualifying license programs

Software Asset Management and Planning *Continued...*



HealthDynamix has the Microsoft expertise you need for fast deployments or long-term migrations to new platforms.

“Our comprehensive knowledge and experience of Microsoft’s extensive offerings allow us to develop the ideal procurement, deployment and optimization of Microsoft Services for you.”

HealthDynamix’s partnership with Microsoft makes us uniquely tuned to the innovations and opportunities they provide. We are able to leverage this alliance with our comprehensive knowledge and experience of their extensive offerings for the ideal procurement, deployment and optimization of Microsoft Services.

Microsoft Services

Licensing Opportunities

- Ongoing True Up analysis and management
- Identification of opportunities for deploying software solutions
- Strategies for current and future technologies

Systems

- Hardware configuration
- Desktop imaging and deployment of Windows XP, Windows Vista and Windows 7
- Migration of user data
- Integration into directory/domain environments
- Planning and project management

Server Installation and Configuration

- Windows Server and Windows Server Update Services
- Exchange Server
- SQL
- System Management Server
- Microsoft Operations Manager
- Security solutions

Certified Desktop Deployment Planning Services

- Office Suite
- Backup products
- Security including antivirus, anti-spam and anti-spyware

Active Directory & Windows Enhancements

- Domain migration
- Active Directory planning and design
- Group policy strategy, design and implementation
- Distributed file system replication
- Clustering and high availability
- Disaster recovery and contingency management
- Security
- Server consolidation
- Virtualization
- Performance and tuning