![PCM-G THE RIGHT TECHNOLOGY, DELIVERED]

Oracle Business Intelligence Applications Global Price List
Custom Applications Suite Pricing
March 1, 2018

Application-Specific Full-Use (ASFU) pricing and licensing is not available for Business Intelligence Application Products, unless specifically provided for in a valid Oracle distribution agreement effective prior to August 2, 2007.

Financial Performance Management Applications are not available using Custom Application Suite pricing and licensing.

Enterprise Performance Management Applications

	License Price	Software Update License & Support	Licensing Metric	Minimum	Notes
Enterprise Performance Management Applications					
Hyperion Financial Management Plus	5,200	1,144.00	Custom Suite User	25	1,11
Financial Management Analytics	1,000	220.00	Custom Suite User	25	
Hyperion Tax Provision	9,900	2,178.00	Custom Suite User	25	
Hyperion Tax Governance	4,500	990.00	Custom Suite User	25	
Hyperion Planning Plus	3,500	770.00	Custom Suite User	25	1
Hyperion Public Sector Planning and Budgeting	2,000	440.00	Custom Suite User	25	8
Hyperion Project Financial Planning	2,000	440.00	Custom Suite User	25	
Hyperion Workforce Planning	900	198.00	Custom Suite User	25	8
Hyperion Capital Asset Planning	900	198.00	Custom Suite User	25	8
Hyperion Profitability and Cost Management	See Oracle BI Applications Global Price List, Enterprise Pricing				
Hyperion Strategic Finance	24,500	5,390.00	Custom Suite User	25	
Hyperion Strategic Finance for Banking	8,100	1,782.00	Custom Suite User	25	
Hyperion Financial Data Quality Management, Enterprise Edition	2,900	638.00	Custom Suite User	25	
Option: Hyperion Financial Data Quality Management, Enterprise Edition Adapter for Financial Management	600	132.00	Custom Suite User	25	2
Option: Hyperion Financial Data Quality Management, Enterprise Edition Adapter Suite	600	132.00	Custom Suite User	25	2
Option: Hyperion Financial Data Quality Management, Enterprise Edition ERP Source Adapter for SAP	600	132.00	Custom Suite User	25	2
Hyperion Financial Data Quality Management	2,900	638.00	Custom Suite User	25	8
Option: Hyperion Financial Data Quality Management Adapter for Financial Management	600	132.00	Custom Suite User	25	2, 8
Option: Hyperion Financial Data Quality Management Adapter Suite	600	132.00	Custom Suite User	25	2, 8
Option: Hyperion Financial Data Quality Management ERP Source Adapter for SAP	600	132.00	Custom Suite User	25	2, 8

Oracle Business Intelligence Applications, Fusion Edition (Siebel Analytics-based products)

Please check the Oracle Business Intelligence Applications Price List Supplement for prerequisite product information.

All Business Intelligence Technology products are listed only on the Oracle Technology Global Price List, including prerequisites.

The products in the vertical content sections are intended for use only with Siebel CRM applications.

	License Price	Software Update License & Support	Licensing Metric	Minimum	Notes
BI Applications, Fusion Edition - CRM Analytics					
Sales Analytics, Fusion Edition	5,800	1,276.00	Custom Suite User	25	
Service Analytics, Fusion Edition	5,800	1,276.00	Custom Suite User	25	
Contact Center Telephony Analytics, Fusion Edition	5,800	1,276.00	Custom Suite User	25	8
Marketing Analytics, Fusion Edition	5,800	1,276.00	Custom Suite User	25	
Price Analytics	5,800	1,276.00	Custom Suite User	25	
Partner Analytics, Fusion Edition	5,800	1,276.00	Custom Suite User	25	
Customer Data Management Analytics, Fusion Edition	5,800	1,276.00	Custom Suite User	10	8
BI Applications, Fusion Edition - ERP Analytics					
Supply Chain and Order Management Analytics, Fusion Edition	5,800	1,276.00	Custom Suite User	25	
Financial Analytics, Fusion Edition	5,800	1,276.00	Custom Suite User	25	
Procurement & Spend Analytics, Fusion Edition	5,800	1,276.00	Custom Suite User	25	
Project Analytics	5,800	1,276.00	Custom Suite User	25	

	License Price	Software Update License & Support	Licensing Metric	Minimum	Notes
Human Resources Analytics, Fusion Edition	5,800	1,276.00	Custom Suite User	100	8
Product Information Management Analytics, Fusion Edition	5,800	1,276.00	Custom Suite User	10	8
Manufacturing Analytics	5,800	1,276.00	Custom Suite User	25	
Enterprise Asset Management Analytics	5,800	1,276.00	Custom Suite User	25	
Student Information Analytics	5,800	1,276.00	Custom Suite User	25	

Prices in USA (Dollar)

All Business Intelligence Technology products are listed only on the Oracle Technology Global Price List, including prerequisites.
Application-Specific Full-Use (ASFU) pricing and licensing is not available for Business Intelligence Application Products, unless specifically provided for in a valid Oracle distribution agreement effective prior to August 2, 2007.

	License Price	Software Update License & Support	Licensing Metric	Minimum	Notes
BI Applications, Fusion Edition - Telecom Analytics					
Telecom Sales Analytics Fusion Edition	5,800	1,276.00	Custom Suite User	25	8
Telecom Service Analytics Fusion Edition	5,800	1,276.00	Custom Suite User	25	8
Telecom Marketing Analytics Fusion Edition	5,800	1,276.00	Custom Suite User	25	8
BI Applications, Fusion Edition - Financial Services Analytics					
Finance Sales Analytics Fusion Edition	5,800	1,276.00	Custom Suite User	25	8
Finance Service Analytics Fusion Edition	5,800	1,276.00	Custom Suite User	25	8
Finance Marketing Analytics Fusion Edition	5,800	1,276.00	Custom Suite User	25	8
Finance Retail Analytics Fusion Edition	5,800	1,276.00	Custom Suite User	25	8
Finance Institutional Analytics Fusion Edition	5,800	1,276.00	Custom Suite User	25	8
BI Applications, Fusion Edition - Insurance Analytics					
Insurance Sales Analytics Fusion Edition	5,800	1,276.00	Custom Suite User	25	
Insurance Service Analytics Fusion Edition	5,800	1,276.00	Custom Suite User	25	
Insurance Marketing Analytics Fusion Edition	5,800	1,276.00	Custom Suite User	25	
Insurance Partner Manager Analytics Fusion Edition	5,800	1,276.00	Custom Suite User	25	
BI Applications, Fusion Edition - Life Sciences Analytics					
Pharma Sales Analytics Fusion Edition	5,800	1,276.00	Custom Suite User	25	8
Pharma Marketing Analytics Fusion Edition	5,800	1,276.00	Custom Suite User	25	8
BI Applications, Fusion Edition - Consumer Goods Analytics					
Consumer Goods Trade Funds Analytics, Fusion Edition	5,800	1,276.00	Custom Suite User	25	8
BI Applications, Fusion Edition - Public Sector Analytics					
Case Management Analytics Fusion Edition	5,800	1,276.00	Custom Suite User	25	8

PRICING NOTES

1 Customers with legacy Hyperion pre-System 9 product licenses must pay a Foundation Enablement migration fee to migrate to the corresponding Oracle Hyperion licenses, which include Hyperion Foundation Services. Additional information can be found on eSource at http://esource.oraclecorp.com > License > Migration > Migration Pricing Practices > Acquisition Specific Migration Practices > Hyperion Migration Practices. A detailed license mapping spreadsheet can be found on eSource at http://esource.oraclecorp.com > License > Migration > Product Migration Listing > Hyperion Pre-System 9. If you are an Oracle partner, please contact your Oracle Representative for additional information.

2 Hyperion product option license quantities must match the number of licenses of the associated Hyperion product. This rule applies to all license models: Component, Customer Application Suite and Enterprise. Examples include the following:

The number of Hyperion Financial Data Quality Management Financial Management Adapter Application User licenses must match the number of Hyperion Financial Data Quality Management Application User licenses.

7 This product supports "Data Integrator for Oracle Business Intelligence" as the data integration prerequisite. It does not support data integration using Informatica PowerCenter. Similar products with Informatica PowerCenter as a prerequisite do not support Oracle "Data Integrator and Application Adapter for Data Integration" for data integration. For more information on prerequisites, please refer to the Price List Supplement

8 This product is offered under Controlled Availability (CA), which means it requires special approval prior to quoting. For information on the Controlled Availability process and required approvals, please refer to the Controlled Availability section on eSource at, http://esource.oraclecorp.com > Home > Controlled Availability Sales Questions. If you are an Oracle partner, please contact your Oracle Representative for additional information.

11 The Linux version of Hyperion Financial Management Plus may only installed and run when licensed together with "Exalytics In-Memory Software for Oracle Hyperion Financial Management Plus". There are no exceptions to this rule due to 3rd party software royalty requirements.

DEFINITIONS

Custom Suite User: is defined as an individual authorized by you to use the application programs included in the applicable Custom Applications Suite, which are installed on a single server or multiple servers, regardless of whether or not the individual is actively using the programs at any given time.

For a complete list of products offered by Oracle Corporation, please visit the Oracle eDelivery site:
http://edelivery.oracle.com

GENERAL LICENSING RULES

TERM DESIGNATION
Term licensing available for all Oracle Products. The list price for a term license is based on a specific percentage of the perpetual license price. Annual terms licenses are available from 1 to 5 years: 1 year - 20% of list; 2 year - 35% of list, 3 year - 50% of list, 4 year 60% of list and 5 year 70% of list. Support for all term licenses is 22% of net perpetual fee.

If your Program License does not specify a term, the Program license is perpetual and shall continue unless terminated as otherwise provided in the Agreement.

5 Year Term:
A Program license specifying a 5 Year Term shall commence on the Effective Date of the order and shall continue for a period of 5 years. At the end of the 5 Year Term the Program license shall terminate automatically.

4 Year Term:
A Program license specifying a 4 Year Term shall commence on the Effective Date of the order and shall continue for a period of 4 years. At the end of the 4 Year Term the Program license shall terminate automatically.

3 Year Term:
A Program license specifying a 3 Year Term shall commence on the Effective Date of the order and shall continue for a period of 3 years. At the end of the 3 Year Term the Program license shall terminate automatically.

2 Year Term:
A Program license specifying a 2 Year Term shall commence on the Effective Date of the order and shall continue for a period of 2 years. At the end of the 2 Year Term the Program license shall terminate automatically.

1 Year Term:
A Program license specifying a 1 Year Term shall commence on the Effective Date of the order and shall continue for a period of 1 year. At the end of the 1 Year Term the Program license shall terminate automatically.

ORACLE SUPPORT SERVICES
Oracle Support Services (OSS) offers the following programs: Software Update License & Support to provide customers with the right to Oracle product upgrades and 24x7 support of all Oracle products, and Oracle Advanced Customer Support for a menu of additional services designed to provide an enhanced level of support. Services may vary by country. For availability, contact your local Support Sales representative. For a complete description of Oracle Support Services programs, refer to the Sales Support website at http://www.oracle.com/Support

Software Update License & Support

Software Updates License & Support provides customers with the right to product upgrades and 24x7 technical support, and is available for five years from the release date of the product. Product upgrades includes upgraded versions of software, maintenance releases and patches. Customers receive direct access Oracle experts for product-specific questions about installing and operating Oracle software. Web based support is provided via OracleMetaLink. Features of MetaLink include proactive notifications, customized home pages, technical libraries and forums, product life-cycle information, a bug database, and the ability to log technical assistance requests.

Support Renewals

Prices shown on this price list are annual fees that apply to both perpetual and term licenses for first year support only. The price of a technical support renewal for Software Update License & Support is the technical support fees paid for the same licenses in the prior year, increased by the Inflationary Adjustment Rate (IAR). For licenses with an active Contractual Cap Rate (CCR), support is increased by the lower of the CCR or the IAR. Oracle uses two different renewal adjustments: the Inflationary Adjustment Rate (IAR) and the Local Renewal Adjustment (LRA). Support for all licenses is adjusted by the greater of the LRA or the IAR. In all cases, any valid technical support cap included in a license agreement or ordering document that governs the licenses, limits the renewal adjustment. For more information on renewal adjustments, contact your Support Sales representative.

Advanced Customer Support

Advanced Customer Support is designed to provide an enhanced level of support to Oracle customers. Advanced Customer Support delivers tailored, flexible support solutions built to meet the customers' specific business requirements. Advanced Customer Support customers have the flexibility to purchase standard or combine standard services with specific offerings to provide a full solution.

Contact your local Support Sales representative for Advanced Customer Support information and pricing.

Incident Server Support Packages

Incident Server Support Packages provide incident-based web support for the following limited product sets:

Oracle Database Server Support Package (2,300 USA (Dollar) for 10 incidents on one server):

Oracle Database Enterprise Edition, Oracle Database Standard Edition, Standard Edition One, Partitioning, Real Application Clusters

Oracle Application Server Support Package (1,150 USA (Dollar) for 10 incidents on one server):

Internet Application Server Enterprise Edition, Internet Application Server Standard Edition, Internet Application Server Java Edition

With the purchase of Incident Server Support Packages, customers receive access to OracleMetaLink, which provides 24x7 web-based technical support, including web-based Technical Assistance Requests.

Customer Support Services Policies and Definitions

The complete policy can be found in the Technical Support Policies at http://www.oracle.com/support

Extended Support

Customers with current Software Updates, License & Support can support their product for a further 3 years, past the initial 5 years from the general availability date of the product, by purchasing Extended Support. Extended Support fees are applied to the desupported Oracle programs only. Extended Support fees consist of the prior year's fee for Software Updates & Support plus the applicable renewal adjustment, plus an additional fee based on the year. Additional fees are as follows:

Year 6 after product release: 10% of current year's Software Update License & Support
Year 7 after product release: 20% of current year's Software Update License & Support
Year 8 after product release: 20% of current year's Software Update License & Support

Extended Support offers the following:

Updates, fixes and security alerts
Tax, legal and regulatory updates
Upgrade scripts
Technical support
Major product and technology releases

Sustaining Support

Sustaining Support offered in years 9 and beyond provides technical support—i.e., access to Oracle's online and call-center support—and rights to future products for as long the customer is purchasing support. Sustaining support is charged as per renewal pricing, found in the "Support Renewals" section above.

Sustaining Support provides:
Technical Support
Access to MetaLink/Customer Connection
Major product and technology releases
Pre-existing fixes

ORACLE ON DEMAND

Oracle offers complete application, database, and hardware management services, which can help lower a customer's IT maintenance costs and increase support resolution time.

Administration Services

Administration Services are system administration, application technology management and monitoring activities provided remotely by Oracle for licensed Oracle programs. Administration Services are contracted on yearly terms; the billing is annual in advance.

Computer and Administration Services

Computer Services must be sold together with Administration Services. Computer and Administration Services are system administration, application technology management, and monitoring activities for licensed Oracle programs that are provided by Oracle from a data center hosting facility to which the customer has remote applications access. Computer and Administration Services are contracted on yearly terms; the billing is annual in advance.