Seagate Hard Drives: Enterprise + The Guardian Series

ELEVATOR PITCH

Customer Problem

- Hard drives without high capacity, versatility, and scalable performance.
- Access to a team specializing in file recovery.
- Is there something new?

Introducing the Most Powerful Fleet in the Datasphere

- With trusted and multi-layered security, Exos™ X and Exos E class enterprise hard drives help you to confidently store and manage data so that it is available and secure.
- Exos X class enterprise hard drives are designed for hyper-scale efficiency and ever-evolving security mandates.
- Utilizes the latest nanoscale technology to further deliver foundational capabilities for the rapidly-evolving cloud and large-scale data center architectures.

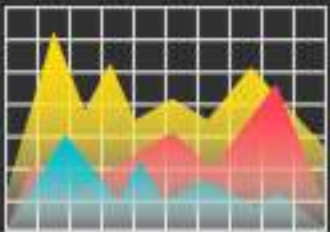### How are the Exos X Class and Exos E Class Helpful?

Exos X Class
Scalable. Responsive. Innovative.

- With up to 10PB of data in a single 42U rack, your storage infrastructure can scale to meet growing capacity needs.
- Seagate® Exos X hard drives enable some of the fastest data transfers possible.
- Innovative technology advancements like helium, PowerBalance™, PowerChoice™, Seagate Secure™ and Seagate RAID Rebuild® for improved TCO.

Exos E Class
Trusted. Efficient. Versatile.

- Trusted and field-proven with over 350M enterprise drives shipped since 2002.
- Meets storage workload requirements with the most efficient and cost-effective data center footprint available.
- Purpose-built for enterprise applications and workloads, improving storage tiering and maximizing storage efficiency.

What is the Exos E Class Best Used for?

- Exos E class enterprise hard drives deliver the massive capacity to realize the power of the datasphere.
- These hard drives enable data center architects and IT professionals to deliver trusted performance, rock-solid reliability and ironclad security.

PCM THE RIGHT TECHNOLOGY, DELIVERED™ | **Raul Puentes, Sales Manager – e: Raul.J.Puentes@seagate.com | c: 626.380.6025**

Find the Best Hard Drives for your Customer with The Guardian Series

Barracuda Pro for PC

Equipped with a 7200-RPM spin speed, the Barracuda Pro is the fastest 2TB to 10TB 3.5-inch HDD available.

- Equipped with 7200-RPM spin speed
- 5-year limited warranty
- 2-year Rescue Data Recovery Service Plans
- 2-10TB Capacity
- MTC Technology

IronWolf for NAS

The power of agility for home, Creative Pro, SOHO and business NAS enclosures the IronWolf™ and IronWolf Pro are designed for everything NAS.

- Up to 250 MB/S
- 24x7 performance equipped with Rotational Vibration sensors
- AgileArray™ technology
- 3-YR or 5-YR Limited Warranty

FireCuda Flash Accelerated for PC

Seagate's FireCuda™ 2.5-inch drives combine the speed of flash and the capacity of hard drives to deliver the fastest PC hard drive available.

- Improved boot times
  - Overall system responsiveness
  - Application loads
- 5-year limited warranty
- 2TB capacity
- 8GB NAND Flash
- MTC Technology

SkyHawk for Surveillance

Built to keep systems in the field longer this technology reduces the need for post-deployment support.

- ImagePerfect™ firmware that enables multi-stream
  - Writes intensive workloads for SDVR and NVR
- Up to 10TB storage
- NVR Ready
- Up to 64 cameras