



**ORDERING
GUIDE** 2018

PCM-G THE RIGHT
TECHNOLOGY,
DELIVERED™

PRODUCTS & SERVICES

Call us today to get started.

PCM-G is here to help make your agency's procurement process as simple, efficient, and affordable as possible.


EXPERIENCED ★ FOCUSED ★ TRUSTED



PCM-G HAS BEEN SERVING THE TECHNOLOGY NEEDS OF PUBLIC SECTOR CUSTOMERS WORLDWIDE FOR NEARLY 30 YEARS.

Through a range of contract vehicles and a dedicated support team, we ensure your project is a success, coming in on time and under budget. Our innovative IT solutions offerings for the Public Sector include Cybersecurity, Cyber Supply Chain Risk Management (C-SCRM), Secure Mobile Computing, Data & Predictive Analytics, High-Density Wi-Fi, Cloud Computing, Change Management, Healthcare, and the Digital Classroom. PCM-G also offers managed and professional services, IT and infrastructure consulting, and system architecture design and management solutions.

PCM-G actively recruits military veterans to join the company. Our headquarters are located in Herndon, Virginia, just outside of Washington, D.C.

PCM-G CONTRACTS AVAILABLE THROUGH NATIONAL IPA

Contract: R150408 - Software and Related Products and Services

Contract: R150704 - Educational Software, Media and Peripherals

Contract: R160205 - Technology & Interactive Whiteboard Solution Products and Services



CREATED FOR PUBLIC AGENCIES

National IPA is a cooperative purchasing organization established for public agencies across the United States with the specific purpose of reducing procurement costs by leveraging group volume.

National IPA aggregates the purchasing power of participating public agencies across the country in order to receive larger volume discounts from suppliers. This is an optional program with no fee to participate.



SERVING PUBLIC AGENCIES

All cooperative agreements are competitively solicited and publicly awarded by a public agency/governmental entity (e.g. state, city, county, public university or school district), utilizing the best public procurement practices, processes and procedures. These Principal Procurement Agencies are considered some of the best public procurement organizations in the nation and are available to answer questions or discuss the contracting process in detail.

By utilizing these agreements, agencies eliminate duplication of effort and save valuable time, resources and money.

Eligible public agencies include:

- State Government
- County Government
- City/Local Government
- Primary Education Systems
- Higher Education Systems
- Other Public Agencies
- Nonprofits
- Agencies for Public Benefit

COOPERATIVE CONTRACTS

Cooperative agreements available through National IPA are established with the following process:

- The lead public agency/governmental entity prepares a competitive solicitation, incorporating language that provides access by any agency in states that allow intergovernmental cooperative contract usage
- National IPA is named in the solicitation as the national cooperative purchasing organization
- The lead public agency issues the solicitation, any required amendments and notifications, and conducts pre-proposal conferences
- After the suppliers respond to the solicitation, the lead public agency evaluates, negotiates final terms and conditions, awards, administers, and utilizes the resulting master agreement
- All participating agencies are eligible to utilize the contracts through National IPA

National IPA is committed to the integrity and transparency of the procurement process. Online access to solicitation and award documentation is always available in the documentation sections for each awarded agreement on the National IPA website. No FOIA, passwords or special requests are necessary. For more information, please visit www.nationalipa.org.

HOW CAN MY AGENCY BECOME A NATIONAL IPA PARTICIPANT?

1. Go to www.nationalipa.org
2. Click on register button on top right hand side of screen
3. Complete the requested information
4. Submit

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